# PLASTICS FOR CHANGE

# **RETURN ON INVESTMENT**

WHY ETHICAL SOURCING IS GOOD FOR BUSINESSES?

### **PROBLEM AT HAND**

It's Plastic, plastic everywhere! It is evident that they have added much value to our lives but when the plastic waste is mismanaged – not recycled, incinerated, or kept in sealed landfills – it becomes a major environmental threat.

Let's see what stats say:

- The World generates 400 MT of plastic waste annually with the US being the highest contributor accounting for 42 MT.
- India is one among the 12 countries responsible for 52% of the world's mismanaged plastic waste with only 30 percent of its generated 3.4 MT plastic waste recycled annually.
- Nearly 8 MT of plastic enters the ocean every year, to rise to 29 MT by 2040.
- 100,000 animals die from plastic entanglement each year.
- Humans ingest 5 grams of plastic every week.
- COVID-19 has added 25,900 tonnes of plastic pollution to the ocean.
- The plastic industry, derived from fossil fuels, consumes 6 percent of global oil, expected to rise to 20 percent by 2050.

### OUR HEROES! THE INFORMAL WASTE PICKERS

- Waste pickers play a crucial role in plastic waste management, collecting approximately 58% of plastics, contributing significantly to the value chain and reducing plastic pollution.
- In emerging countries, 80% of plastic collection relies on the informal sector, with over 10,000 waste pickers per city contributing significantly.



#### But here's the concern!

- Though they are the first and the important link in the recycling chain, they are the ones facing the most harassment, constantly on chase from the authorities.
- They migrate from one place to another, looking for opportunities in the informal sector, facing meagre pay, health concerns, lack of educational rights, and a place called home.
- Despite being 1% of the workforce, waste pickers in India constitute 2.2 million workers, pointing to the lack of proper recognition and support.

## SO WHERE DOES PLASTICS FOR CHANGE PLUG-IN?

We began our journey in 2015 through a crowdfunding campaign to create the first fair trade-verified recycled plastic. Since then, we have come a long way with over 14,000+ plastic waste collected, 9900+ lives impacted, and 300+ communities developed.

Our products and services include -

- Raw Materials
- Plastic Recovery
- Merchandising

But the question is why choose us?

We take pride in ourselves that our supply chain process is completely transparent. Our products are ethically sourced and verified by the world fair trade organisation. Every piece of plastic is carefully tracked through our innovative app. Our plastic meets the highest industry standards, trusted by brands such as The Body Shop, L'Oreal, Corman, Ocean Bottle, MAC Cosmetics, and many more.

We not only care for the plastics but also our collecting team - our HEROES, the informal waste pickers. Our solution directly increases the income of the most marginalised waste-pickers by 22% and we further invest in the holistic development of their entire family through education, health & nutrition, shelter and advocacy.

## **CASE STUDY - L'OREAL**



L'Oreal's leading mass-market beauty brand Garnier has partnered with us to open a plastic waste collection center in Chennai with an aim to collecting 2,000 tons of ocean-bound plastic.

The plastic collected has been integrated into the packaging of Garnier's iconic haircare Ultra Doux range, in European markets. For the first time, Ultra Doux bottles are made with 100% recycled plastic, of which 30% will be ocean-bound plastic.



## **ELEVATE YOUR BRAND:**

### HOW INVESTING IN US CAN INCREASE YOUR REVENUE AND ACCELERATE YOUR MARKETING?

**Growing Awareness, Stronger Sales**: As environmental consciousness rises, consumers actively seek brands committed to sustainability. Sustainable Products have an overall **17% market share** and a **32% share of growth**. Products marketed as sustainable grew **2.7x faster** than those that were not.

**Demand and Customer Loyalty:** Consumers appear to be getting less selfish and more willing to buy and consume less to reduce their environmental impact.

- In the US, 78% consider a sustainable lifestyle important.
- Millennials lead in adopting sustainable habits, with 67% making changes.
- In India, over **60% are willing to pay** a premium for sustainable products, with 52% in urban areas planning increased spending on planet-friendly brands in the next three years.

**Marketing Impact:** Consumers are increasingly sharing their opinions about brands on social media. Brands are likely to receive positive word-of-mouth, and consumers may share their support for such socially inclusive initiatives on social platforms, thus organically amplifying the brand's marketing efforts.

- In a recent study, over 70% of consumers reported sharing their positive experiences with environmentally conscious brands online.
- 81% of consumers consider a brand's environmental efforts when making purchasing decisions, indicating the influence of sustainability on consumer sentiment shared online.

**Partnerships and Collaborations:** Brands with strong sustainability initiatives and socially inclusive are more attractive to potential partners. Such collaborations can expand their reach and provide additional marketing opportunities.

**Employee Engagement and Morale:** Brands with environmentally friendly practices have higher employee satisfaction and engagement, impacting brand success.

- 69% of potential employees prefer organisations perceived as environmentally sustainable.
- **48% of workers** are willing to accept reduced salaries for jobs in sustainability-committed companies.
- Among ages **18-34, 57%** consider environmental initiatives crucial in workplace choice.

**Retailers and Partners Prefer Sustainable Brands**: Sustainable practices not only align with ethical values but also attract a broader customer base. Brands partnered with us have gained momentum due to their ethical practices. **Regulatory Compliance:** Governments are tightening the screws on plastic use. Brands that get ahead of the curve with sustainable practices not only avoid legal hassles but also earn brownie points from consumers who appreciate proactive, responsible choices.

- The global drive to make plastic producers accountable has been more forceful.
- Bans and restrictions on plastic are already being introduced. 175 nations have signed a declaration to create a legally binding plastic treaty by 2025.



## **OUR PRODUCTS**



**Raw Materials** 



Merchandise



**Plastic Recovery** 

# WEBSITE INTEGRATION AND PR **ENGAGEMENT**

#### COSNOVA

Company Career Responsibility Q EN DE

#### **Plastics For Change**

We are committed to greater recycling, and not only here in Germany. Many countries don't have the necessary infrastructure yet to keep recyclable materials in circulation.

Connova therefore supports the Plastics For Change initiative, which is setting up two collection centers for plastic waste in Mangalore, India, since the beginning of 2020

The aim of the cooperation is to recycle carelessly disposed of but still usable plastic and to reuse it as a so-called recyclate. The collaboration with Plastics For Change is particularly close to conova's heart, as the cooperation not only makes an important contribution to environmental protection, but also offers Indian workers a fairly paid job and a sustainable livelihood.

GARNIGR SHOP PRODUCTS SERVICES & TOOLS ABOUT OUR BRANDS SKIN NATURALS GARNER MEN HAR COLOR

CHANGE



Plastics For Change This year we joined forces with Plastics For Change to the holistic development of waste-picker ities and prevent ocean bound plastic in India.

VISIT PLASTICS FOR

#### Ocean Co.

Plasticbank

Partnered with:



THI India World Opinion Sports e-Paper

#### We need to step up our waste management: Plastics for Change founder Andrew Almack

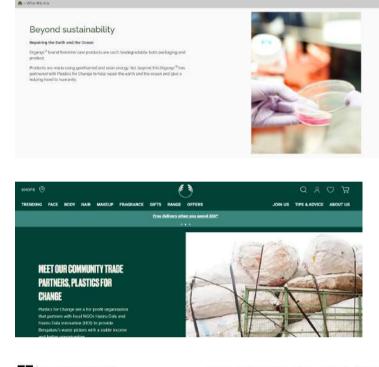
Plastics for Change founder Andrew Almack acknowledges the enormity of plastic pollution in India but wishes to solve it

November 12, 2019 04:47 pm | Updated November 13, 2019 04:06 pm IST

PRAVEEN SUDEVAN

COMMENTS SHARE





FF FIBRE2FASHION

Business Market Intelligence News Services - More -

TEXTILES Plastics For Change achieves groundbreaking Social+OBP certification 00000

23 Jan '24 • 3 min read

0

f



X Expanded collaboration lifts the world and lifts women who collect plastic waste MILAN, ITALY / ACCESSWIRE / January 16, 2024 / The Organyc® brand of 100% Certified Organic Cotton period-care, adult care, beauty care and baby care products today announced an expanded partnership with Plastics for Change<sup>36</sup>, the world's largest source of fair-trade recycled plastic.



recycling

Plastics For Change raises \$2 million

Organization works with coastal villagers on Indian subcontinent to collect and recycle plastic scrap.



Subscri Newslet Enter your en

inbox

## **POS ENGAGEMENT**







# **OUR CERTIFICATIONS**



















## IMPACT

PLASTICS FOR CHANGE WAS FOUNDED IN 2015, SINCE THEN

### 14,000+ TONNES

OF PLASTIC WASTE COLLECTED

9,900+ LIVES IMPACTED

300+ COMMUNITIES

Ð

UALITY

गोती

# HOW WE ENABLE BRANDS TO MAKE AN IMPACT ON PLASTIC POLLUTION

#### **PFC SUPPLY CHAIN**



WE ENSURE 100% TRACEABILITY FROM THE SOURCE OF WASTE TO FINAL PRODUCT

OUR CORE VALUE IS TO BE INCLUSIVE AND TO ADD VALUE FOR EVERY PERSON IN THE SUPPLY CHAIN

# BRANDS PARTNERED WITH US



GARNIER

ocean bottle



C Kimberly-Clark

ORGANYC



Unilever

BUNZL



#### INDITEX





## **MEET OUR TEAM**



Andrew Almack Founder & CEO



Shifrah Jacobs Co-Founder & CIO



Arvind P Chief Financial Officer



**Chandan M C** Chief Supply Chain Development Officer



Srinidhi Kashyap Chief Operations Officer



#### **GET IN TOUCH WITH US**



#### CONTACT DETAILS

#### REACH OUT TO US ON, ANDREW@PLASTICSFORCHANGE.COM

#### **OUR HANDLES**





## SOURCES

- 8 Plastic Pollution Statistics to Know About, Earth.Org
- India among the 12 countries responsible for 52% of the world's mismanaged plastic waste: Report, Down to Earth
- Marine & Ocean Pollution Statistics & Facts, Condor
- Recycling of Plastics : An Analysis, Recycle & Innovation Circle of Hyderabad.
- Empowering Informal Workers, Securing Informal Livelihoods, Wiego
- Waste pickers in India's informal sector contribute up to 80% of plastic waste collection, India Water Portal
- 52 Huge Environmentally Conscious Consumer Statistics, The Roundup Org
- How Important Sustainability Is To Employees, Business
  Leadership Today